

Why not

check out IP Telephony first hand,
at one of our worldwide Convergence
Demonstration Centers?

Many Equant offices have IP Telephony set up for you
to try – just give us a call.

So take the next step.

Contact your local Equant office today.

**Western Europe
Region Head Office**

Betjeman Place
217 Bath Road
Slough SL1 4AA
United Kingdom
Telephone: +44 20 8321 4000



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What if

*I could manage voice along
with data – for a hundred offices
as easily as one?*



A

“You can.

Equant IP Telephony brings it all together
on one network – worldwide.”

No matter how many offices you're managing, communications is a single task. And a single task deserves a single answer. That answer is Equant IP Telephony.

IP Telephony puts your voice calls on the same network as your data. So instead of a myriad of PBXs and country contracts, all your company's communications services share a single business-class IP network. The benefits are huge. Hundreds of site-based PBXs can be replaced with a few centralized ones. And since they're on a single network, you've only got one system to look after – worldwide.

And this single-minded approach applies to everything we do. From initial consultation to successful completion, your entire project is treated as an integrated whole. Including outsourcing of your entire infrastructure if that's what you want.

Bringing services together like this also looks great in the boardroom – because it creates efficiencies that drop straight to the bottom line. Which means simplifying your network leads to big ROI too. Interested? Check out Equant's IP VPN – a good place to start your convergence.



Q

What if
*there was a company offering
convergence-ready networks today?*

A

“There is.

Equant's the first truly global provider
of end-to-end IP Telephony –
and we're ready now.”

There's a lot to be said for choosing a single partner for your network. Everything works together smoothly – because it was all developed by the same people. IP Telephony on an Equant IP VPN offers business-class voice quality with all the features you expect from your phone system... without compromising other applications on the same network.

Our private IP VPN spans the world, and it's based on the inherently secure MPLS (Multi-protocol label switching) technology – keeping your voice and data safe from hackers. MPLS is important for other reasons, too. It makes traffic flow on your network more predictable and prioritizes anything that's sensitive to delays. Like voice.

It's all backed up by the strongest Service-Level Agreements in the business. And since it spans the world, your people can be contacted wherever they're logged into the network, Brussels to Beijing.

And there's a strong business case to back it up. One example: if your international calls are carried on-net you can say goodbye to expensive toll charges. So now you know your ideal network exists, let's see how you can make use of it. It starts with Equant's Consulting Services.



Q
What if
I don't have the expertise
for IP Telephony in-house?

A
“You can

bring Equant's team
of IP Telephony-certified consultants
into your plan.”

An IP Telephony answer starts with our consultancy services. Listening to – and learning from – your people about your needs and your network. Spread around the world, speaking different languages, they can become part of your team... because they share your priority: making IP Telephony work for you.

Equant's Solutions Consultants work on one principle: to provide solutions that work best for you, within your budget. What's your priority – working out the return-on-investment? Controlling costs? Making life easier for users? Equant's Professional Services team can help at every stage.

We can start with helping you build a business case for adopting IP Telephony – making sure it works for you. Then we go into Business Assessment and Analysis, Requirements and Audit Assessment, Solution Design, Specification and Validation, Transition Management, and User Training and Documentation. And it doesn't end there.

Because in addition to our IP Telephony consulting practice, you'll discover additional resources to help you get the most out of your network. Our support people are IP Telephony trained and certified, so instead of frantically learning new skills, your IT people are backed up by years of experience. It's just common sense. And you'll see common sense applied further when we start on LAN Support.



Q

What if

I had someone to handle deployment, monitoring, and maintenance too?

A

“You have.”

Our 25 years of experience covers network rollout and maintenance – as well as proactive monitoring.”

Making life simple is a big job. It means connecting every application you use to every piece of equipment using it – and keeping it working 24/7, all the way to the desktop. That's where Equant's LAN Services come in.

There are three parts: deployment itself, project management, and maintaining it later. Deployment experts know how to connect equipment from hundreds of different sources and make sure it all works together... Meanwhile, experienced project managers make sure everything happens on time and within budget. On-going Maintenance and monitoring, of course, keep your network in shape once it's up and running.

For the end user, this means new business applications just work: no configuring, no time-wasting. They just see the benefit – all their communications together in one place.

And those benefits apply to your company's bottom line too. With no need to set up separate telephony contracts for each country you operate in – with Equant, it's all covered by a single contract – your business communications become a simple, controllable cost. Just like managing your own network. Next, see how easy it is to migrate.



Q

What if

*I could roll out IP Telephony
at my own pace?*

A

“You can.”

To us, migration is not a side issue.”

IP Telephony is not an all-or-nothing proposition. You can start small – perhaps making three offices a PBX-free zone – then step back and assess the benefits. Soon you'll realise how extending IP Telephony to other offices will make life easier for everybody. And we'll be there to help.

Migrating piece-by-piece helps give you a feel for how the whole network will benefit your business. Perhaps first you'll want to hear just how well the voice quality compares to traditional phone lines. Next, you may want to leverage the technology by adding a new application. And when the cost savings come in it'll be time to extend IP Telephony to all your offices, just as easily as you did to the first three.

And it's cost-effective, too. You can phase in IP Telephony to replace old systems one-by-one as they depreciate... building a new network as today's components reach the end of their useful lives. With Equant, migrating isn't close-your-eyes-and-hope; it's an integral part of the services we offer. So IP Telephony can help – along with a range of other applications and services to get the most out of your network. If you're ready to start, we're ready to talk.